# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

> **December 15, 2009** Date of Report (Date of earliest event reported)

## **Pitney Bowes Inc.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

1-3579

(Commission file number)

**06-0495050** (I.R.S. Employer Identification No.)

World Headquarters 1 Elmcroft Road Stamford, Connecticut 06926-0700

(Address of principal executive offices)

(203) 356-5000

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 2.05 Costs Associated with Exit or Disposal Activities

On December 15, 2009, Pitney Bowes Inc. announced that it has embarked upon a program consisting of a series of initiatives that are designed to transform and enhance the way it operates as a global company. This program is expected to continue into 2012 and will result in the elimination of up to 10 percent of the positions in the company. The company expects the total pre-tax cost of this program will be in the range of \$250 million to \$350 million primarily related to severance and benefit costs incurred in connection with such workforce reductions. Most of the total pre-tax costs will be cash related charges.

#### ITEM 7.01 Regulation FD Disclosure

The following information is furnished pursuant to Item 7.01 "Regulation FD Disclosure".

On December 15, 2009, the registrant held an Investor Meeting via a live conference call and webcast. The press release is attached hereto as Exhibit 99.1 and hereby incorporated by reference.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Pitney Bowes Inc.

December 15, 2009

/s/ S.J. Green

S.J. Green Vice President – Finance and Chief Accounting Officer (Principal Accounting Officer)

#### Pitney Bowes Provides 2010 Financial Guidance

STAMFORD, Conn.--(BUSINESS WIRE)--December 15, 2009--Pitney Bowes Inc. (NYSE:PBI) today provided financial guidance for 2010 and additional information about its planned transformation initiatives.

#### 2010 Guidance

The company expects 2010 revenue to be in a range of flat to 3 percent growth, which includes approximately a 2 percent benefit from currency. Adjusted earnings per diluted share are expected to be in the range of \$2.30 to \$2.50 for the year. Adjusted earnings per diluted share exclude the expected impact of \$100 million to \$150 million of pre-tax restructuring charges associated with the company's previously announced transformation initiatives. Adjusted earnings per diluted share also exclude an expected non-cash tax charge of approximately 7 cents per diluted share associated with out-of-the-money stock options that expire principally in the first quarter of 2010. On a Generally Accepted Accounting Principles (GAAP) basis, the company expects 2010 earnings per diluted share from continuing operations in the range of \$1.75 to \$2.11.

The company expects to generate free cash flow for 2010 in the range of \$650 million to \$750 million. During 2010 the company expects an increased investment in finance receivables through higher levels of equipment sales, which would result in lower free cash flow than the prior year.

	Full Year 2010
Adjusted EPS	\$2.30 to \$2.50
Restructuring	(\$0.32 to \$0.48)
Tax Adjustment	(\$0.07)
GAAP EPS from Continuing Operations	\$1.75 to \$2.11

"Our 2010 guidance reflects improvement in adjusted EPS compared to 2009 as well as continued strong cash flow, as business and economic conditions continue to evolve for many of our customers around the world," said Murray D. Martin, Chairman, President and CEO.

#### **Transformation Initiatives**

The company has embarked upon a series of initiatives that are designed to transform and enhance the way it operates as a global company. On a pre-tax basis the company is targeting net benefits from its transformation program in the range of \$150 to \$200 million, after reinvesting a portion of the benefits, and expects to achieve the full benefit run rate by 2012.

The company expects the total related pre-tax costs associated with this program will be in the range of \$250 million to \$350 million and that most of these charges will be cash related charges. The program is expected to result in the elimination of up to 10 percent of the positions in the company.

These initiatives, which the company expects to complete over the next two years include:

- · Implementation of enterprise-wide systems and common platforms to improve and streamline corporate-wide processes;
- Enhanced use of technology to enable the company's customers to more easily interact with Pitney Bowes when and how they choose;
- Expansion of the company's agile workforce strategy to be closer to its customers and rationalize its worldwide facilities requirements;
- · Utilization of enhanced procurement processes; and,
- · An increase in shared services across business units, including an increase in outsourcing relationships.

Mr. Martin added, "This strategic transformation program represents an important step in the evolution of Pitney Bowes in a rapidly changing environment. The initiatives we are implementing over the next two years will transform the way the company operates globally, in order to build sustainable long-term value for shareholders and customers."

#### 2009 Guidance

The company reaffirms its adjusted earnings per diluted share guidance range of \$2.19 to \$2.31 for 2009. To reflect the anticipated restructuring charge in the fourth quarter, the company is modifying its annual GAAP guidance for earnings per diluted share from continuing operations to a range of \$1.98 to \$2.12. This range includes a restructuring charge for the year of \$0.13 to \$0.15 per share related to the company's transformation program.

Management of Pitney Bowes will discuss the company's 2010 guidance in a broadcast over the Internet today at 10:00 a.m. EST. Instructions for listening to the call via the Web are available on the Investor Relations page of the company's web site at <u>www.pb.com/investorrelations</u>.

Pitney Bowes is a \$6.3 billion global technology leader whose products, services and solutions deliver value within the mailstream and beyond. For more information about the company, its products, services and solutions, visit <u>www.pitneybowes.com</u>.

This document contains "forward-looking statements" about our expected future business and financial performance. Pitney Bowes assumes no obligation to update any forwardlooking statements contained in this document as a result of new information or future events or developments. For us forward-looking statements include, but are not limited to, statements about possible transformation initiatives; restructuring charges and our future revenue and earnings guidance. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected. These risks and uncertainties include, but are not limited to: the uncertain economic environment, including adverse impacts on customer demand; changes in foreign currency exchange rates; changes in legislation, and changes in postal regulations, as more fully outlined in the company's 2008 Form 10-K Annual Report and other reports filed with the Securities and Exchange Commission.

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