
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

Current Report

**Pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934**

October 5, 2017

Date of Report (Date of earliest event reported)

Pitney Bowes Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

1-3579

(Commission file number)

06-0495050

(I.R.S. Employer
Identification No.)

3001 Summer Street

Stamford, Connecticut 06926

(Address of principal executive offices)

(203) 356-5000

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

ITEM 5.02 DEPARTURE OF DIRECTORS OR CERTAIN OFFICERS; ELECTION OF DIRECTORS; APPOINTMENT OF CERTAIN OFFICERS; COMPENSATORY ARRANGEMENTS OF CERTAIN OFFICERS.

(b) Pitney Bowes Inc. (the “Company”) has made the following announcements to be effective October 2, 2017:

(i) Mark Shearer, currently Executive Vice President and President, SMB Solutions, will transition to a new position as Executive Vice President Pitney Bowes Inc. in which he will serve until sometime during the first quarter of 2018 when he has indicated his intention to retire from the Company. During this period, Mr. Shearer will assist in transitioning his responsibilities as well as to take on other projects as may be assigned by the President and Chief Executive Officer. Mr. Shearer will continue to report to the President and Chief Executive Officer. The board of directors has authorized the Chief Executive Officer to confer retiree status on Mr. Shearer with respect to his long-term incentive awards at such time as he retires from the Company. The board has previously conferred retirement status from time to time under similar circumstances. The Pitney Bowes Stock Plan treats executives who have attained age 55 with 10 years of Company service as retirees with the following consequences: (a) RSUs, outstanding for at least one year, vest assuming the performance criteria has been met; (b) PSUs are prorated based on full months of active service through the date of retirement and the number of units vesting will be determined by the board for the entire class of awardees at the end of the three-year performance cycle; and (c) nonqualified options, outstanding for at least one year, vest and remain exercisable for the remainder of the award term;

(ii) The board of directors elected Jason Dies, currently President of our Document Messaging Technologies division (DMT), an executive officer of Pitney Bowes with the new title of Executive Vice President and President, SMB Solutions. He will report directly to the President and Chief Executive Officer;

(iii) The board of directors approved a change in responsibilities of Christoph Stehmann. Mr. Stehmann, currently Executive Vice President and President, Enterprise Solutions Group, will become Executive Vice President, SMB Solutions International and will continue to report directly to the President and Chief Executive Officer; and

(iv) The board of directors approved a change in the responsibilities of Lila Snyder who is currently Executive Vice President and President, Global Ecommerce. Ms. Snyder’s responsibilities will expand and her new title will be Executive Vice President and President, Ecommerce and Presort Services. Ms. Snyder will report directly to the President and Chief Executive Officer.

ITEM 8.01. OTHER EVENTS.

On October 4, 2017, the Company issued a press release announcing the changes discussed above. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is hereby incorporated by reference into this Current Report.

ITEM 9.01. EXHIBITS.

(d) Exhibits

Exhibit Number Description of Exhibit

[99.1 Press release of Pitney Bowes Inc. dated October 4, 2017 announcing the changes described above.](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Pitney Bowes Inc.

October 5, 2017

/s/ Daniel Goldstein

Daniel Goldstein

Executive Vice President, Chief Legal Officer and Corporate Secretary

Pitney Bowes Announces Senior Management Changes

STAMFORD, CT, October 4, 2017...Pitney Bowes Inc. (NYSE:PBI) a global technology company providing innovative products and solutions to power commerce, today announced that Mark Shearer, Executive Vice President and President, SMB Solutions, is retiring in the first quarter of 2018.

“Mark has worked tirelessly to help transform our SMB Solutions business and our company,” said Marc B. Lautenbach, President and CEO of Pitney Bowes. “Most recently, Mark realized a four-year vision with the introduction last month of the Pitney Bowes SendPro C-Series family of products and solutions, which transforms the traditional postage meter into an all-in-one office sending solution. Since joining Pitney Bowes in April 2013, Mark’s commitment to clients and dedication to our Company has been unwavering. We wish him well in his retirement.”

Jason Dies has been named Executive Vice President and President of SMB Solutions. Mr. Dies will be responsible for growing Pitney Bowes’ SMB Solutions business and accelerating the reinvention of the mailing business globally. Previously, Mr. Dies was Senior Vice President and President of the Document Messaging Technologies (DMT) business. He will be based in Stamford, Conn., and reports to Mr. Lautenbach.

Mr. Shearer will remain at Pitney Bowes to support the transition and ensure the successful global rollout of the Pitney Bowes SendPro C-Series family of products and solutions.

Grant Miller, previously Chief Operating Officer of DMT, succeeds Mr. Dies as President of DMT.

To strengthen the Company’s focus on transforming the business in international markets, Christoph Stehmann, who previously was Executive Vice President and President, Enterprise Solutions Group, has been named Executive Vice President, International, SMB Solutions. In this new role, Mr. Stehmann will oversee the implementation of the Company’s enterprise business platform in Europe, and direct the Pitney Bowes international SMB business. He reports to Mr. Lautenbach and is based in Stamford.

Finally, with the completion of the Newgistics acquisition, Lila Snyder has been named Executive Vice President and President, Global Ecommerce and Presort Services and will add the Newgistics and Presort Services businesses to her current responsibilities.

All of these executive changes are effective immediately.

About Pitney Bowes

Pitney Bowes (NYSE:PBI) is a global technology company powering billions of transactions – physical and digital – in the connected and borderless world of commerce. Clients around the world, including 90 percent of the Fortune 500, rely on products, solutions, services and data from Pitney Bowes in the areas of customer information management, location intelligence, customer engagement, shipping, mailing, and global ecommerce. And with the innovative Pitney Bowes Commerce Cloud, clients can access the broad range of Pitney Bowes solutions, analytics, and APIs to drive commerce. For additional information visit Pitney Bowes, the Craftsmen of Commerce, at www.pitneybowes.com.

For biographies and photos, please see <https://www.pitneybowes.com/us/our-company/our-leadership.html>

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