## FORM 4

Check this box if no

16. Form 4 or Form 5

obligations may

1(b).

longer subject to Section

continue. See Instruction

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

## Washington, D.C. 20549

OMB APPROVAL OMB

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1	nd Address of NTRI GREGOR	Reporting Person <sup>*</sup>	2. Issuer Name <b>and</b> Ticker or Trading Symbol PITNEY BOWES INC /DE/ [PBI]	5. Relationship of Reporting Person(s) to Issuer				
(Last) (Street)	(First)	(Middle)	3. Date of Earliest Transaction (Month/Day/Year) 02/10/2004	(Check all applicable) Director 10% Owner  Officer (give title below)  SVP and CIO				
(City)	(State)	(Zip)	4. If Amendment, Date of Original Filed (Month/Day/Year)	<ol> <li>Individual or Joint/Group Filing (Check Applicable Line)</li> <li>Form filed by One Reporting Perso Form filed by More than One Reporting Person</li> </ol>				

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned											
1.Title of	2. Transaction	2A. Deemed	3.		4. Securities			5. Amount of	6.	7. Nature	
Security	Date	Execution Date,	Transaction		Acquired (A) or			Securities	Ownership	of Indirect	
(Instr. 3)	(Month/Day/Year)	if any	Code	Code Disposed of (D)		Beneficially	Form:	Beneficial			
		(Month/Day/Year)	(Instr. 8)	)	(Instr. 3, 4 and 5)			Owned	Direct (D)	Ownership	
								Following	or Indirect	(Instr. 4)	
								Reported	(I)		
						(A)		Transaction(s)	(Instr. 4)		
			l	١	l	or	<b> </b>	(Instr. 3 and			
			Code	$L^V$	Amount	(D)	Price	4)			
Common								2,100	D		
Stock								2,100			
Common								4 400 4054 (1)		By 401(k)	
Stock								1,436.4954 (1)		Plan	

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	Transaction Code (Instr. 8)		Number of		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of Derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form of Derivative Security: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Stock Option	\$ 40.08	02/09/2004		A		30,000		02/09/2005 <sup>(2)</sup>	02/08/2014	Common Stock	30,000	\$ 40.08	30,000	D	
Stock Option	\$ 40.08	02/09/2004		A		5,614		02/09/2007 (3)	02/08/2010	Common Stock	5,614	\$ 40.08	5,614	D	

## **Explanation of Responses:**

- 1. Shares are held indirectly through the Pitney Bowes Inc. 401(k) Plan and its related excess plan.
- 2. Reporting person was awarded these options under the Pitney Bowes Inc. 1991 Stock Option Plan in a transaction exempt under Rule 16b-3. The Stock Option Grant provides that the options become exercisable in three equal installments on the first three anniversaries of the grant.
- 3. Reporting person was awarded these options under the Pitney Bowes Inc. 1991 Stock Plan in a transaction exempt under Rule 16b-3. The Stock Option Grant provides that the options become 100% exercisable on the third anniversary of the grant.

Signed by Patricia M.

Johnson under Power of
Attorney for Gr

O2/10/2004

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a). Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.