Instruction 1(b)

FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

Check this box if no longer subject to	STATE
Section 16. Form 4 or Form 5	0.7
obligations may continue. See	

## MENT OF CHANGES IN BENEFICIAL OWNERSHIP

**OMB APPROVAL** OMB Number: Estimated average burden hours per response: 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* <u>Lautenbach Marc Bradley</u>						2. Issuer Name and Ticker or Trading Symbol PITNEY BOWES INC /DE/ [ PBI ]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  Director 10% Owner						
(Last) (First) (Middle) 3001 SUMMER STREET						3. Date of Earliest Transaction (Month/Day/Year) 02/21/2018									X Officer (give title Other (specify below)  President and CEO					
(Street) STAMFORD CT 06926					4. If <i>i</i>	4. If Amendment, Date of Original Filed (Month/Day/Year)								Individual or Joint/Group Filing (Check Applicable Line)      X Form filed by One Reporting Person  Form filed by More than One Reporting						
(City)	(Sta	te) (Z	ːip)												Person					
		Table	e I - No	n-Deriv	ative	Sec	uriti	es Acc	quired	, Dis	posed o	f, or Ber	neficial	ly Owned						
1. Title of Security (Instr. 3)			2. Transaction Date (Month/Day/Year		2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) of Disposed Of (D) (Instr. 3, 4			Beneficia Owned F	s Illy ollowing	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Direct Indirect I	7. Nature of Indirect Beneficial Ownership				
					Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)				(Instr. 4)						
Common Stock			02/21/2018					M <sup>(1)</sup>		2,449	A	\$0.00	159,690.998		D					
Common Stock			02/21/2018					F <sup>(1)</sup>		2,449	D	\$12.2	1 157,24	157,241.9989		D				
Common Stock			02/21/2018					M <sup>(2)</sup>		763	A	\$0.00	158,00	158,004.9989		D				
Common S	Stock			02/21/	/2018				<b>F</b> <sup>(2)</sup>		763	D	\$12.2	1 157,24	157,241.9989		D			
Common Stock														80,	937			By GRAT		
Common Stock													3,513.821			I	DSP			
		Та	able II -								osed of, convertib			Owned						
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	Execution Execut		4. Transaction Code (Instr 8)		5. Number on of		6. Date   Expirati (Month/	on Da			f g Security	8. Price of Derivative Security (Instr. 5)	9. Numbe derivative Securitie Beneficia Owned Following Reported Transacti (Instr. 4)	e s ally g	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)		
					Code	v	(A)	(D)	Date Exercisa	able	Expiration Date	Title	Amount or Number of Shares							
Restricted Stock Units	(3)	02/21/2018			<b>M</b> <sup>(1)</sup>			2,449	(4)		(4)	Common Stock	2,449	\$0.00	210,50	09	D			
Performance Stock Units	(5)	02/21/2018			<b>M</b> <sup>(2)</sup>			763	(6)		(6)	Common	763	\$0.00	22,27	74	D			

## **Explanation of Responses:**

- 1. The vesting is to pay for Social security and Medicare taxes for the deferred 2015, 2016 and 2017 Grants.
- 2. The vesting is to pay for Social Security and Medicare Taxes on the 2015 Grant that was deferred.
- 3. Each unit represents a contingent right to receive one share of Pitney Bowes common stock.
- 4. Each unit represents a contingent right to receive one share of Pitney Bowes common stock that will vest in three (3) equal annual installments.
- 5. Each performance stock unit represents a contingent right to receive Pitney Bowes common stock based upon pre-determined performance factors.
- 6. The performance stock units (PSUs) represent a contingent right to receive Pitney Bowes common stock with a 3 year cliff vesting. The shares that will vest are based on the pre-established performance standards set by the Board upon making each award, and could result in more of less shares being issued at the time of the vesting due to the pre-established performance standards. Depending on financial performance, the resulting number of shares released can range from zero to a maximum of 200% of grant.

## Remarks:

/s/ George Brereton - POA for Marc Bradley Lautenbach

02/22/2018

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.