FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

| <b>STATEMENT</b> | OF CHANGES | S IN BENEFICIA | L OWNERSHIP |
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on, D.C. 20549 OMB APPROVAL

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| l | OMB Number:             | 3235-0287                               |
|   | Estimated average burde | n                                       |

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0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person*  Goldstein Daniel J                     |  |  |                                 |                 | 2. Issuer Name <b>and</b> Ticker or Trading Symbol PITNEY BOWES INC /DE/ [ PBI ] |           |        |                     |   |                 |   | (Che  | elationship o<br>ck all applica<br>Director  | able)  | g Perso   | 10% Ow |  |  |
|--|--|--|---------------------------------|-----------------|--|-----------|--------|---------------------|---|-----------------|---|---|--|--|---|--------|--|--|
| (Last) (First) (Middle) 3001 SUMMER STREET                                       |  |  |                                 |                 | 3. Date of Earliest Transaction (Month/Day/Year) 02/04/2020                      |           |        |                     |   |                 |   |   | below)   | Officer (give title below)  EVP/Chief Legal &                            |   | below) |  |  |
| (Street) STAMF(  |  | T<br>State)                                | 06926<br>(Zip)                  |                 | 4. If Amendment, Date of Original Filed (Month/Day/Year)                         |           |        |                     |   |                 |   | 6. Incline  | lividual or Joint/Group Filing (Check Applicable Form filed by One Reporting Person Form filed by More than One Reporting Person |  |   |        |  |  |
| Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned |  |  |                                 |                 |  |           |        |                     |   |                 |   |   |  |  |   |        |  |  |
| Dat  |  |  | Transactions<br>te<br>onth/Day/ | Execution Date, |  | Code (Ins | on Dis | r. (A) or           |   | str. 3, 4 and 5 | Beneficia<br>Owned Fo<br>Reported<br>Transacti      | s<br>lly<br>ollowing<br>on(s)   | Form   | : Direct I<br>Indirect I<br>str. 4)                                      | 7. Nature of<br>ndirect<br>Beneficial<br>Dwnership<br>Instr. 4) |        |  |  |
|  | Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) |  |                                 |                 |  |           |        |                     |   |                 |   |   |  |  |   |        |  |  |
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)                              | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security  | 3. Transaction<br>Date<br>(Month/Day/Year) | te Execution Date, Trans        |                 | nsaction Derivative  |           |        |                     | 7. Title and Amount<br>of Securities<br>Underlying<br>Derivative Security<br>(Instr. 3 and 4) |                 | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Number of<br>derivative<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s | e<br>s<br>Illy   | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | Beneficial<br>Ownership<br>(Instr. 4)                           |        |  |  |
|  |  |  |                                 | Code            | v  | (A)       | (D)    | Date<br>Exercisable | Expira<br>Date  | ation           | Title   | Amount<br>or<br>Number<br>of Shares   |  | (Instr. 4)   | on(s)   |        |  |  |
| Restricted<br>Stock<br>Units <sup>(1)</sup>                                      | (2)  | 02/04/2020                                 |                                 | A               |  | 37,688    |        | (3)                 | (3  | 3)              | Common<br>Stock                                     | 37,688  | \$3.98   | 99,98  | 2   | D      |  |  |
| Stock<br>Option <sup>(1)</sup>   | (4)  | 02/04/2020                                 |                                 | A               |  | 148,515   |        | 02/05/2021          | 02/03   | 3/2030          | Common<br>Stock                                     | 148,515   | \$0.00   | 433,60   | 06  | D      |  |  |

## Explanation of Responses:

- 1. All awards listed in Table II above are subject to the terms of the 2018 Stock Plan including applicable share limits.
- 2. Each unit represents a contingent right to receive one share of Pitney Bowes common stock.
- 3. Each unit represents a contingent right to receive one share of Pitney Bowes common stock that will vest over a three year period on the second Tuesday in February.
- 4. The grant price for the stock option was calculated at 100% of the closing price on February 5, 2020 which was \$xx.xx.

## Remarks:

/s/ George Brereton - POA for

02/05/2020

<u>Daniel Goldstein</u>

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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