
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

SCHEDULE 14A
**Proxy Statement Pursuant to Section 14(a) of the
Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material under §240.14a-12

Pitney Bowes Inc.
(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check all boxes that apply):

- No fee required
- Fee paid previously with preliminary materials
- Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11
-
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In connection with its 2023 annual meeting of stockholders (the “Annual Meeting”), Pitney Bowes Inc. (the “Company”) posted the following on LinkedIn on March 20, 2023:

“For the past decade, we have consistently delivered for our shareholders. We are committed to supporting and advancing our long-term strategy to maintain sustainable revenue streams – from returning \$1.5 billion in capital to shareholders to taking decisive actions to create long-term value in a volatile market.

Learn more about our advancements and vision for the future: Legal disclaimer here:

<https://voteforpitneybowes.com/wp-content/uploads/2023/03/pbi-letter-to-shareholders-3.14.23-2.pdf>”


Pitney Bowes
108,845 followers
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Learn more about our advancements and vision for the future: [bit.ly/3F5V00s](#)

[Legal disclaimer here](#)


Pitney Bowes Letter to Shareholders • 1 pages

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Over the last ten years, Pitney Bowes and its Board and management team have...

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1. Taken decisive actions to create long-term value for shareholders by transforming the Company from a position of secular decline to growth in a market that has been extremely volatile and hard to predict.
2. Improved revenue CAGR from -8.6% from 2007 – 2012, the years prior to Marc Lautenbach joining the Company, to 4.9% from 2017 – 2022.

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pitney bowes 

3. Actively managed the Company's portfolio by investing \$2.6 billion in our businesses, including approximately \$600 million of organic and inorganic investment in our SendTech and PreSort segments. These investments enabled those businesses, which had been in secular decline in 2012, to develop new products and services and both are now positioned for growth because of smart strategic planning on behalf of our management team.

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4. Reduced our debt by \$1.7 billion and eliminated several hundred million dollars of expenses.
5. Returned \$1.5 billion in capital to shareholders in the form of dividends and share repurchases.
6. Divested \$2.1 billion of non-core, slower-growth businesses that have enabled both investment and debt paydown.

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Also in connection with the Annual Meeting, the Company posted the following on Twitter (@PitneyBowes) on March 20, 2023:

“Over the past decade, our Board has consistently delivered for our shareholders through a long-term strategy focused on maintaining sustainable revenue streams. Learn more about our advancements and vision for the future. Legal disclaimer here: bit.ly/3FsVODx”

Pitney Bowes
@PitneyBowes

Over the past decade, our Board has consistently delivered for shareholders through a long-term strategy focused on maintaining sustainable revenue streams. Learn more about our advancements and vision for the future.


Legal disclaimer here: bit.ly/3TsdLmG

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On March 20, 2023, Pitney Bowes Inc. issued the following email to shareholders in connection with the Company's 2023 annual meeting of shareholders. A copy of the email can be found below:

Greetings from Pitney Bowes Investor Relations:

As you may be aware, our 2023 shareholder meeting has been set for May 9, 2023 and the following attachment, a letter to our shareholders from the Board, has important information regarding the vote. The letter describes the changes we have made to the Board, and also touches on the substantial progress we have made as a company over the past several years. A complete set of information for the shareholder meeting, including this year's proxy, can be found at [this link](#).

Please ring or write if you have questions.

Very very best,

Ned Zachar

Alex Brown

Ned Zachar, CFA

Vice President, Investor Relations

T 203.614.1092

M 914.621.8416

About Pitney Bowes

Pitney Bowes (NYSE: PBI) is a global shipping and mailing company that provides technology, logistics, and financial services to more than 90 percent of the Fortune 500. Small business, retail, enterprise, and government clients around the world rely on Pitney Bowes to remove the complexity of sending mail and parcels. For the latest news, corporate announcements and financial results visit <https://www.pitneybowes.com/us/newsroom.html>. For additional information visit Pitney Bowes at www.pitneybowes.com.

Forward-Looking Statements

The above materials contain “forward-looking statements” about the Company’s expected or potential future business and financial performance. Forward-looking statements include, but are not limited to, statements about future revenue and earnings guidance and future events or conditions. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that could cause actual results to differ materially from those projected. In particular, we continue to navigate the impacts of the Covid-19 pandemic (Covid-19) as well as the risk of a global recession, and the effects that they may have on our and our clients’ business. Other factors which could cause future financial performance to differ materially from expectations, and which may also be exacerbated by Covid-19 or the risk of a global recession or a negative change in the economy, include, without limitation, declining physical mail volumes; changes in postal regulations or the operations and financial health of posts in the U.S. or other major markets or changes to the broader postal or shipping markets; the loss of, or significant changes to, United States Postal Service (USPS) commercial programs, or our contractual relationships with the USPS or USPS’ performance under those contracts; our ability to continue to grow and manage volumes, gain additional economies of scale and improve profitability within our Global Ecommerce segment; changes in labor and transportation availability and costs; and other factors as more fully outlined in the Company’s 2022 Form 10-K Annual Report and other reports filed with the Securities and Exchange Commission (the “SEC”). Pitney Bowes assumes no obligation to update any forward-looking statements contained in this document as a result of new information, events or developments.

Important Additional Information and Where to Find It

Pitney Bowes has filed a definitive proxy statement (the “Proxy Statement”) and other documents with the SEC in connection with its solicitation of proxies from shareholders in respect of Pitney Bowes’ 2023 annual meeting of shareholders. BEFORE MAKING ANY VOTING DECISION, INVESTORS AND SECURITY HOLDERS ARE URGED TO READ ALL RELEVANT DOCUMENTS, INCLUDING PITNEY BOWES’ PROXY STATEMENT AND ANY AMENDMENTS AND SUPPLEMENTS THERETO AND THE ACCOMPANYING GOLD PROXY CARD, FILED WITH THE SEC WHEN THEY BECOME AVAILABLE BECAUSE THEY CONTAIN, OR WILL CONTAIN, IMPORTANT INFORMATION ABOUT PITNEY BOWES. Shareholders may obtain free copies of the Proxy Statement and other relevant documents that Pitney Bowes files with the SEC and on Pitney Bowes’ website at <http://www.pitneybowes.com> or from the SEC’s website at <http://www.sec.gov>.